



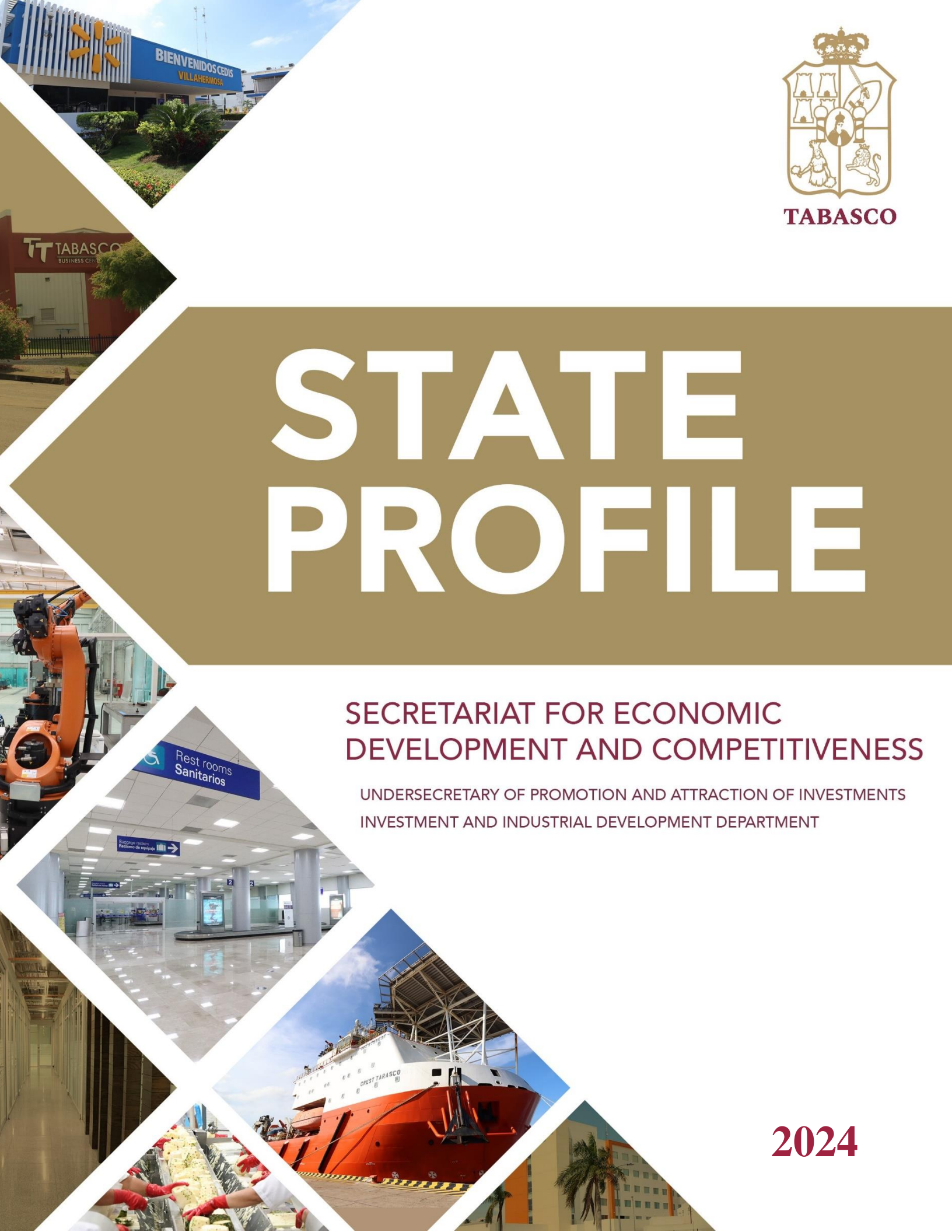
TABASCO

STATE PROFILE

**SECRETARIAT FOR ECONOMIC
DEVELOPMENT AND COMPETITIVENESS**

UNDERSECRETARY OF PROMOTION AND ATTRACTION OF INVESTMENTS
INVESTMENT AND INDUSTRIAL DEVELOPMENT DEPARTMENT

2024



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TABASCO has a strategic location, situated in the southeast of the country and close to important domestic and international markets. Additionally, the state is known for its abundant natural resources, such as **freshwater, natural gas, and electricity**, which provide a solid foundation for industrial development.

One of the most outstanding advantages of Tabasco is its **highly skilled and specialized workforce** in industrial sectors of high specialization.

Furthermore, the state offers a conducive business environment with investment support policies, efficient infrastructure, and logistics services.

1. GENERAL DATA

TABASCO is one of the 32 federal entities that conforms the Mexican Republic. It is located in the Southeast of Mexico and extends from the coastal plain of the Gulf of Mexico to the mountains of northern Chiapas. Adjoin to the north with the Gulf of Mexico; to the east with Guatemala and Campeche; south with Chiapas; and west with Veracruz.

Tabasco has a surface of 24,661 Km² which represents the 1.3% of the country's surface.

The political division of Tabasco is made up of **17 municipalities: Balancan, Cardenas, Centla, Centro, Comalcalco, Conduacan, Emiliano Zapata, Huimanguillo, Jalapa, Jalpa de Mendez, Jonuta, Macuspana, Nacajuca, Paraiso, Tacotalpa, Teapa y Tenosique**; 5 regions *Chontalpa, Centro, Sierra, Pantanos and Los Ríos*; the capital is **Villahermosa City** and it's located inside the municipality of Centro.

2. HUMAN CAPITAL

The state of Tabasco has a competitive advantage in specialized labor. The significant participation of the oil industry in the state's economy has driven educational institutions to offer teaching programs with high standards of efficiency.

The workforce in Tabasco has a solid academic and technical background, allowing them to face challenges and changing demands from various sectors. They are accustomed to successfully performing in complex industries.

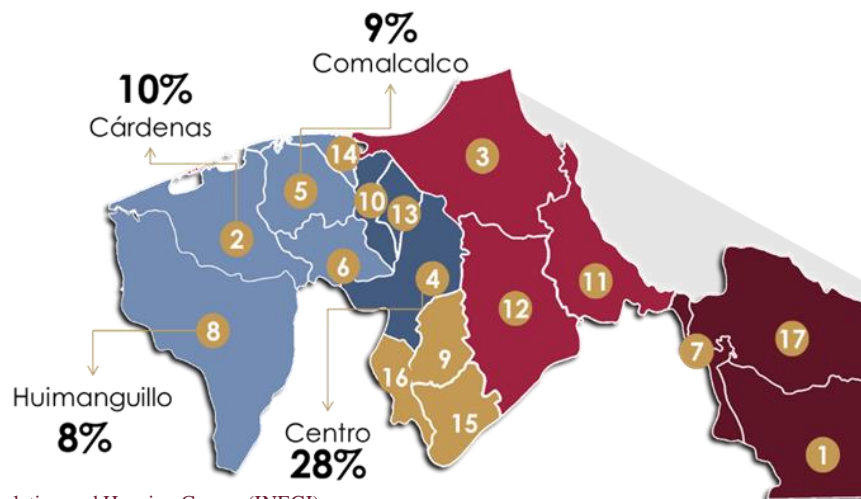
International companies located in federative entities with a high degree of industrialization have recruited in Tabasco, finding human capital with high performance standards and affordable costs.

With a **total population of 2,402,598¹**, distribution in Tabasco is 59% urban y 41% rural; nationwide the data is 79% y 21% respectively. In Tabasco, the average education level of the population aged 15 years and over is 9.7, which is equivalent to a little more than secondary school completed. (9.2 national average).

The municipalities of **Centro, Cardenas, Comalcalco and Huimanguillo are the largest population**, together they concentrate a total of 1,332,598 people, that is 56 percent of the total State; on the other hand, **Jalapa, Emiliano Zapata and Jonuta** are the municipalities with **the lowest population** and together, they represent 4% of the state total.

¹ Censo de Población y Vivienda 2020. INEGI

#	Municipality	%	#	Municipality	%
1	Balancán	2%	10	Jalpa de Méndez	4%
2	Cárdenas	10%	11	Jonuta	1%
3	Centla	4%	12	Macuspana	7%
4	Centro	28%	13	Nacajuca	6%
5	Comalcalco	9%	14	Paraíso	4%
6	Cunduacán	6%	15	Tacotalpa	2%
7	Emiliano Zapata	1%	16	Teapa	2%
8	Huimanguillo	8%	17	Tenosique	3%
9	Jalapa	2%			



Source: Population and Housing Census (INEGI)

3. ECONOMIC DATA

3.1 STATE GROSS DOMESTIC PRODUCT

According to preliminary data from the National Institute of Statistics, Geography, and Informatics (INEGI), in 2022, **Tabasco was the state with the highest growth** in Gross Domestic Product, showing a rate of **17.2%** with a contribution of 2.4% to the National GDP, equivalent to **\$635,464.53 million pesos at constant prices in 2013**.

The economic activity that has the most contribution to the State GDP, is the secondary sector of the total, specifically the extraction of oil and gas represents 43% of the state GDP, being Tabasco the second national producer of crude oil.

Tabasco's Gross Domestic Product per Economic Activity 2021	
Base year 2013/ Percentage Participation	
Agriculture, animal husbandry and exploitation, forestry, fishing, and hunting	1.60%
Mining	43.64%
Generation, transmission and distribution of electricity, water, and gas supply by pipeline to the final consumer	0.53%
Construction	15.07%
Manufacturing	3.90%
Wholesale	3.51%
Retail trade	7.31%
Transport, mail, and storage	4.23%
Information in mass media	0.40%
Financial and insurance services	1.25%
Real estate and rental services of movable and intangible property	6.14%
Professional, scientific, and technical services	0.80%
Business support services and waste and waste management, and remediation services	0.40%
Educational services	2.52%
Health and social care services	1.98%

Source: INEGI. System of National Accounts of Mexico.

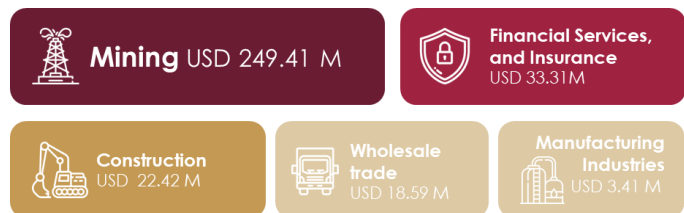
3.2 FOREIGN INVESTMENT IN TABASCO

According to the Ministry of Economy, during the period from January 2019 to December 2023, Tabasco attracted an amount of **1,600 million dollars**, with the United States being the main investing country with USD \$225 million, securing its position as the **second-highest recipient in the southeast of Mexico**.

The economic sector with the highest investment flow in Tabasco is **Mining**, representing 76%, followed by **Construction, Financial Services, and Insurance**.



MAIN SECTORS 2023



Source: Compilation based on Economic Secretary data. Foreign Investment Department.
* Data as of December 31th, 2023

3.3 OCCUPIED POPULATION BY ECONOMIC ACTIVITY (PEA)

According to data of National Survey of Occupation and Employment New Edition (ENOEN), during the fourth quarter of **2023**, the Economically Active Population of Tabasco was **1,297,253** showing a growth of **37,503** more than the fourth quarter of **2022**.

Tabasco			
Indicator	October - Diciembre 2023		
	Total	Men	Woman
1. Total Population	2,500,639	1,203,386	1,297,253
2. Population aged 15 and over			
Economically active population (PEA)	1,885,138	895,498	989,640
Working population	1,126,918	712,522	414,396
Unemployed population	1,083,549	688,534	395,015
Non-Economically active population (PNEA)	43,369	23,988	19,381
Population available	758,220	182,976	575,244
Population unavailable	112,677	30,208	82,469

INEGI. National Survey of Occupation and Employment. Strategic indicators

According to study carried out by the Mexican Institute for Competitiveness, called **Nearshoring: "The Opportunity challenging Mexican entities"**, published in May 2023, Mexico City, the State of Mexico and **Tabasco** are the entities with the highest levels of unemployed, where the unemployment rate **exceeds 4%** and, in addition, they have a significant proportion of the potential labor force that's willing to be employed (between 6% & 11%).

During the third quarter of 2023, the unemployment rate in Tabasco was 4%.

Source: ENOE-N del INEGI

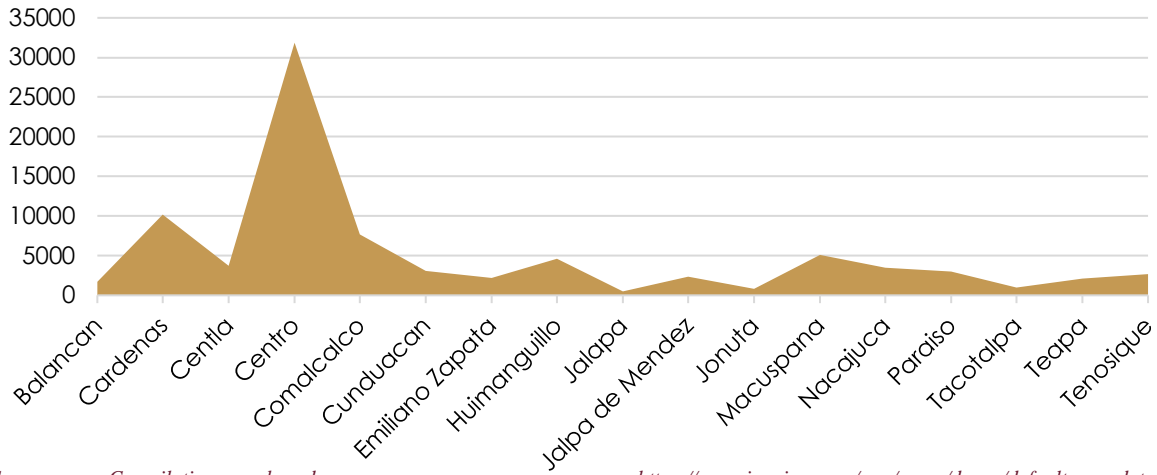
3.4 INDUSTRY

According to the National Statistical Directory of Economic Units, Tabasco has **86,028 Economic Units**, which represents **2%** of the total of our country.

Main Industrial Activities in Tabasco

1. Wholesale trade
2. Other services except government activities
3. Temporary accommodation and food preparation services
4. Manufacturing industries
5. Health care and social assistance services

BUSINESS UNITS PER MUNICIPALITY

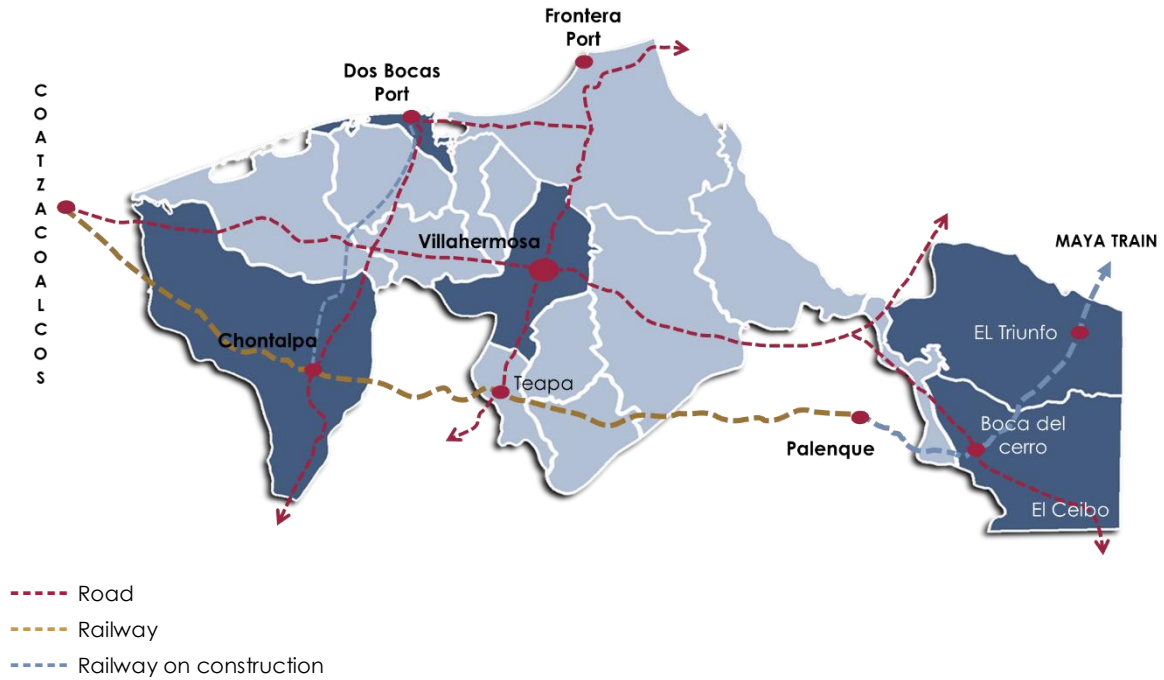


Source: Compilation based on
 * Data as of December 2023

<https://www.inegi.org.mx/app/mapa/denue/default.aspx> data.

4. INFRASTRUCTURE

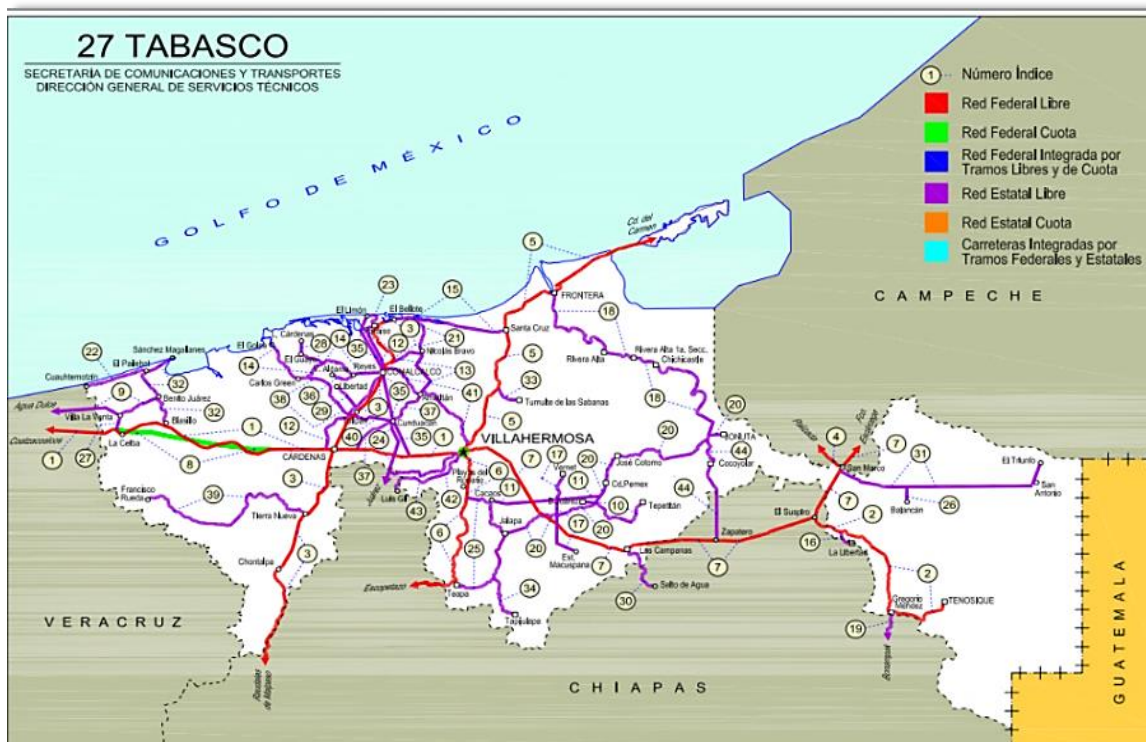
The state has an extensive communications network that allows it to arrive from anywhere in the country, by road, plane, waterway, or rail.



4.1 ROADS

The State has **10,710 km. of roads**, which **596 km are federal**, 3,390 km are state and 4,631 km. rural.

Length of the Road Network, according to the type of road.	
Type of road	Kilometers
Federal (Primary)	596
Collector Roads (Secondary Roads)	3,390
Rural Roads	1,950
	1,845
	1,919
Improved Gaps	867
State Total	143
	10,710



The state is crossed by two major highway axes:

- **Roads 186, 187, 184D and 180 that runs from West to East** and that **communicates** it to the **West with the Center** and **North of the country**, and to the **East** with the **Yucatan Peninsula**.
- Federal Road 203, in the Southeast Region, which will communicate to Central America through the Lagunitas-El Ceibo-Tenosique-Emiliano Zapata Highway.

Southeast Cities	Distance Km.
Merida, Yucatan	559.5
Tuxtla Gutierrez, Chiapas	246.9
Palenque, Chiapas	144
Campeche, Campeche	381.9
Ciudad del Carmen, Campeche	177.1
Chetumal, Quintana Roo	574.7

Source: Ministry of Mobility

4.2 AIRPORT

Villahermosa International Airport is the **fourth most important airport of the ASUR Group**, has an installed capacity of 4 million passengers per year. It has commercial flights and cargo operations. The largest plane that lands in Villahermosa is the Critical Airplane 757-200. The average daily of cargo tons that are moving is 12, that is 280 tons per arrivals and 100 tons per monthly departure.

During 2019, passenger traffic exceeded the figure of 1,200,000 passengers. Due to the health emergency caused by the COVID-19 virus, in 2020 the number of passengers dropped to 640,000.

In June 2023, the number of passengers exceeded 768,000 occupying only 19% of its installed capacity.

The Airport currently has 9 daily flights to Mexico City and also connectivity to the most important cities in Mexico: **Tijuana, Monterrey, Guadalajara, Veracruz, Tuxtla Gutiérrez, Cd. De Carmen, Mérida y Cancún.**



4.3 MARITIME PORTS

- **Dos Bocas Port, Paraiso**

Port of height located in the Gulf of Mexico, is a key to the industrial and commercial development of national impact. Is an attractive option for the management of commercial flows for its incorporation as a logistics platform and movement of all types of merchandise. Its vocation is Oil & Gas.

Source: Dos Bocas Port <https://www.puertodosbocas.com.mx/infraestructura>

Technical Data of Dos Bocas Port	
Navigation Areas	Depth Access Chanel: - 36 ft. (-10.97 meters)
	Length: 2,100 m.
	Width: 100 m
	Turning basin: 380 m.
Reception Capacity of Vessels	Draft: - 24 ft. (-7.31 meters)
	Length: 535 m.
	Docking positions: 4
	Dock capacity: 4 ton/m2
	Maximum length ships: 170 m.
	Maximum length cruises: 300 m.
Storage Areas	Commercial Dock: 250 m.
	Paved Area: 28,500 m2.
	embossed area: 26,000 m2.
	Area to be developed: 26,200 m2.
	Industrial Park: 700,000 m2.



Frontera Port, Centla.

Port administered by the government of Tabasco. It is located at 80 kilometers from Villahermosa city. Its proximity to areas of exploration and oil exploitation in the Gulf of Mexico, make this port an important point to offer services and supply marine platforms, ship repair, supplies, among others. The main activity is oil and fishing.



Technical Data of Frontera Port	
Channel of Navigation	Depth Access Chanel: 9 km.
	Wide navigation channel: 200 meters.
	Access channel draft: 3.05 meters
	Total Meters: 100 meters
Pier	Length of official pier: 300 meters
	Length of official pier: 15 meters
	Depth Access Chanel: 7.5 meters
	Load resistance: 7 tons/m2
	Turning basin: 200 meters, with 9 meters
Storage Areas	Amount: 2 warehouses
	Length of each warehouse: 100 meters
	Width: 15 meters
	Warehouse Doors: 8 doors on each side
	Total Square Meters: 1,500 m2



Source: Operations Deputy Manager, Frontera Port, 2020.

- **Chiltepec Port, Centla**

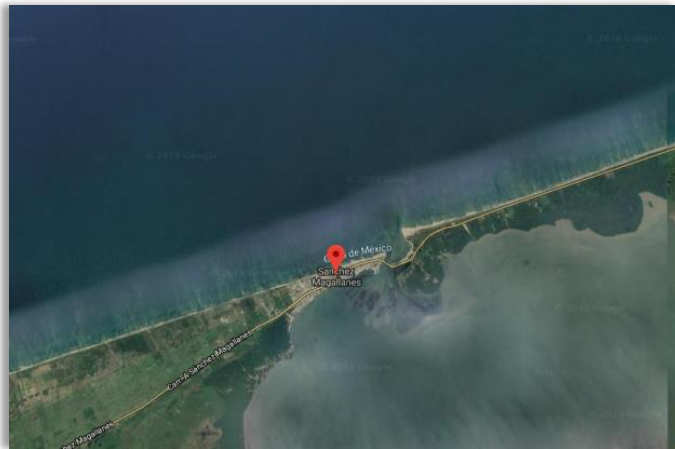
The port of Chiltepec is located on a small peninsula called Barra de Chiltepec, which is bounded to the north by the Gulf of Mexico, to the south by the El Estero lagoon, to the east the Gonzalez River and to the west a piece of land that joins the peninsula with solid ground.

In this town, is located the largest lighthouse in the state, it also has a fishing dock, an oil dock, and a marina.



Technical Data Chiltepec Port	
Navigation Channel	Length of the Dock: 85 meters
	Width of the Dock: 20 meters
	Docking Depth: 4.5 meters

- **Villa Coronel Andres Sanchez Magallanes Port, Cardenas.**



Fishing port located in the Municipality of Cardenas. It is located about 137 kilometers from Villahermosa, capital of the state and 87 kilometers from Cardenas municipality. It is considered one of the 23 cabotage ports in Mexico, due to its few dredges, it does not allow access of large ships with large amounts of cargo.

Technical Data Sanchez Magallanes Port	
Navigation Channel	Length of the Dock: 1275 meters
	Width of the Dock: 3.5 meters
Basin	Turning basin: 4.5m of depth and 103m of diameter
Draft	Official Draft: 4 up to 4.5 meters in the port entrance.

Source: Sanchez Magallanes Port

4.4 RAILWAY

Tabasco has **+320 kilometers of railways, which 266 km are trunk-branches, 30 km auxiliary and 19 km are private.** Its main stations in the State are: Chontalpa Railway Station, Teapa, Boca del Cerro and El Triunfo.

Right of railway Chontalpa Station - Dos Bocas 94 km

Distance between stations.

Infrastructure	Distance (km.)
Chontalpa Railway Station - Palenque	190
Chontalpa Railway Station - Coatzacoalcos	125
Chontalpa Railway Station –Morelos Port	1,041.5
Chontalpa Railway Station – Salina Cruz	428.304

4.5 DOS BOCAS PORT CUSTOMS OFFICE

This Customs is located in the Municipality of Paraiso, Tabasco, whose territorial constituency will comprise the State itself and the municipalities of Altamirano, Amatan, Benemerito de las Americas, Amatenango de la Frontera, Bochil, Catazaja, Chapultenango, Chilon, El Bosque, Francisco Leon, Huitiupan, Ixhuatan, Ixtacomitan, Ixtapangajoya, Jitotol, Juarez, La Libertad, Ocosingo, Ostuacan, Oxchuc, Palenque, Pichucalco, Pueblo Nuevo Solistahuacan, Rayon, Reforma, Sabanilla, Salto de Agua, San Juan Cancuc, Simojovel, Sitala, Solosuchiapa, Sunuapa, Tapalapa, Tapilula, Tila, Tumbala, y Yajalon, in Chiapas.



5. INDUSTRIAL COSTS

5.1 LABOR COST

Salary Table (Pesos)	
Job title	Monthly Salary (Net)
Project Engineer	\$18,000.00
Training Manager (Instructor)	\$6,000.00
Executive	\$8,268.00
Administrator	\$23,500.00
HR Assistant	\$8,840.00
Administrative Assistant	\$7,440.00
Accountant	\$9,300.00
Electronic Technician	\$8,000.00
Computer Specialist (Graphic Designer)	\$10,000.00
General supervisor	\$9,458.00
Advanced technician	\$10,565.00
Head of Office (Operations)	\$18,000.00
Executive Secretary	\$7,800.00
Maintenance Technician	\$9,000.00
Driver	\$6,900.00
Warehouse Assistant	\$7,116.00
Equipment Operator	\$17,605.00
Security Guard	\$7,283.00
Sales Advisor	\$7,011.00
Cleaning Staff	\$5,700.00

Daily Associated Salary with Insured Workers in IMSS by State (Net pesos by day)	
With data as January 2024	
State	Mexican pesos per day
Country's Total	548.69
Tabasco	517.10
Campeche	654.98
Chiapas	506.96
Oaxaca	466.12
Quintana Roo	498.58
Veracruz	559.02
Yucatan	484.70

Source: Own Elaboration with IMSS data

Source: Tabasco National Employment Service 2022

https://tabasco.gob.mx/snet/Job_Bank_Tabasco

<https://tabasco.gob.mx/sites/default/files/users/seetabasco/1ER%20DE%20ABRIL%20oficial.pdf>

General Minimum Salary and Professions for the Private Sector 2024

Mexican pesos per day		%	Pesos per day		%
Current amount 2023	Independent Recovery Amount (MIR)	Fixation increase	Current amount 2024	Annual increase	
\$207.44	\$27.40	6.0%	\$248.93	20.0%	

Source: CONASAMI (National Commission for Minimum Salaries) where the amount of the applicable minimum salaries is fixed and that is in force as of January 1st, 2024.

5.2 WATER

Water Rates (Pesos)		
Rate Type	Current Monthly Rate (Value in UMA)	Annual Value in MXN pesos
Domestic		
Popular	0.37	\$482.05
Medium	0.47	\$612.33
Multiple	0.71	\$925.02
Residential	1.10	\$1,433.12
Commercial	2.42	\$482.05
Commercial		
Basic	3.22	\$4,195.14
General	5.60	\$7,295.90
Special	23.11	\$30,108.63
Macro measurement	76.19	\$99,263.38
Industrial		
Services	22.23	\$28,962.13
Production	125.81	\$163,910.30
*Unit of Measurement and Update (UMA) 2024:	108.57	

Source: Compilation based on data from Article 113 of the Tax Law of the State of Tabasco, published on December 20, 2023

5.3 ENERGY

Southeast- Electricity Cost (Pesos)					
Rate	Description	Int. schedule	Charge	Unit	Feb-24
GDMTH	Great demand in medium hourly voltage	-	Permanent	\$/Months	363.59
		Base	Variable (Energy)	\$/kWh	1.0300
		Intermediate	Variable (Energy)	\$/kWh	1.7956
		High	Variable (Energy)	\$/kWh	2.0152
		-	Distribution	\$/kW	147.01
		-	Capacity	\$/kW	354.81

Source: CFE <https://app.cfe.mx/Aplicaciones/CCFE/Tarifas/TarifasCRENegocio/Tarifas/GranDemandaMTH.aspx>

5.4 GAS

Maximum price of LP Gas in Tabasco

Municipalities	Price per kilogram with VAT	Price per liter with VAT
Balancan	18.71	10.10
Cardenas	20.09	10.85
Centla	20.09	10.85
Centro	20.09	10.85
Comalcalco	20.09	10.85
Cunduacan	20.09	10.85
Emiliano Zapata	20.09	10.85

Municipalities	Price per kilogram with VAT	Price per liter with VAT
Huimanguillo	20.09	10.85
Jalapa	20.09	10.85
Jalpa de Mendez	20.09	10.85
Jonuta	20.09	10.85
Macuspana	20.09	10.85
Nacajuca	20.09	10.85
Paraiso	20.09	10.85
Tacotalpa	20.09	10.85
Teapa	20.09	10.85
Tenosique	18.71	10.10

Current maximum prices to February 2024.

Source: Compilation based on data from National Regulatory Energy Commission

5.5. REAL STATE

Real State Cost (USD)					
State	Municipality	Price for sale* industrial land per m ²		Price for rent** monthly per m ²	
		Minimum	Maximum	Minimum	Maximum
Tabasco	Villahermosa	\$45	\$90	\$3.7	\$4.9

**Price range per square meter, within an industrial park and includes basic services and infrastructure.*

*** Monthly rental cost per square meter for a 5-year triple net lease.*

6. INDUSTRIAL PARKS

1. Edmagra Industry Set

Carretera Cardenas-Villahermosa Km. 5.5, 8 R/a Anacleto Canabal 2 da secc. Villahermosa, Tabasco, Mexico. 86280.

administracion@corporativomg.com.mx

+52 (993) 310 0215

<https://edmagra.com.mx/>

<https://goo.gl/maps/zP3EyTu8u5n8y5y48>

2. Tabasco Industrial Promotion Group

Carretera Villahermosa-Frontera, Villahermosa, Tabasco, Mexico. 86000

lsalascomer@hotmail.com

+52 (993) 190 4192

<https://goo.gl/maps/p1U4bSui1iUWQiea6>

3. Industrial Mega Park

Carretera Villahermosa-Cardenas km 20. Colonia Platano y Cacao 1a Secc, Villahermosa, Tabasco, Mexico. 86280.

creditoscobranzas@hotmail.com

+52 (993) 172 5674

<http://www.megaparque.com/>

<https://goo.gl/maps/tDLnb2b8xF4Rh4Qy5>

4. Colinas del Sureste / Business Park - Airport

Carretera Villahermosa-Macuspána Km. 12.5 Delegación Centro, Villahermosa, Tabasco, Mexico. 86280.
mdelgado@rmsg.mx
+52 (614) 394 8508
<http://www.colinasdelsureste.com.mx/es/index.php>
<https://goo.gl/maps/nTVecsEpUw5M5pt17>

5. DEIT Industrial Park

Carretera Cardenas-Villahermosa Km. 5.5, Villahermosa, Tabasco, Mexico. 86000.
deitvhsa@gmail.com
+52 (993) 337 9059 y 60 +52 (993) 590 0417
<http://parquedeit.com.mx/>
<https://goo.gl/maps/R2kJeYYnNKWcmvEQ8>

6. EDS Industrial Park

Entrada a Campo Carrizo S/N Carretera Villahermosa-Cardenas, Villahermosa, Tabasco, Mexico. 86103.
contacto@parqueindustrialeds.com
+52 (993) 133 4043
<https://www.parqueindustrialeds.com/>
<https://goo.gl/maps/ghcikqhf6uGjEmZ88>

7. Gavsá Industrial Park

Carretera Anacleto Canabal km .800, Anacleto Canabal, 86280 Villahermosa, Tab.
jorge.velazquez@gavsá.com.mx
+52 (993) 310 0100 Ext. 119
<https://gavsá.negocio.site/>
<https://goo.gl/maps/Ljisp3fZWEHmqLBf6>

8. Marques Group Industrial Park - Tabasco Business Center

Autopista Reforma-Dos Bocas Km. 17+ 940 R/A. Pechucalco 2da. Sección, Cunduacán, Tabasco, Mexico. 86690.
bcg@tbcparqueindustrial.com
+52 (914) 104 1000 a 1005 +52 (993) 279 0822
<https://www.grupomarques.mx/>
<https://goo.gl/maps/rjKH1EZfpjeKKvGk9>

9. Las Nubes Industrial Park

Carretera al Aeropuerto km-10+800 Col. Dos Montes, Villahermosa Tabasco, Mexico. 86275.
ganguianolugo@yahoo.com.mx danguiano@grupocima.um.mx
+52 (993) 356 0138 +52 (993) 311 1415
<https://grupocima.com.mx/las-nubes-business-park>
<https://a.page/LasNubesBusinessPark?share>

10. Libertad Industrial Park

Carretera Teapa km. 54
+52 (993) 359 0862
<https://goo.gl/maps/XrUPC7UgMUzrsG1G7>

11. Tabasco Logistics Industrial Park

Carretera Villahermosa-Cardenas Km. 5.0, Villahermosa, Tabasco, Mexico. 86000.
cramon@enrenta.net
+52 (993) 117 9540
<http://plit.mx/>
<https://goo.gl/maps/SVXUVEt1cJw1ASd8>

12. Paraiso Logistic Park

Calle Pisa 149 Fracc. Sol Campestre, Villahermosa, Tabasco, Mexico. 86039.
contacto@plptabasco.com.mx
+52 (993) 209 0670 +52 (993) 160 3836
<http://www.plptabasco.com.mx/>
<https://goo.gl/maps/KEXdbR2jY7yqCMd37>

13. y 14. PetroPark I y II

Carretera Al Limon- Dos Bocas, Paraiso, Tabasco, Mexico. 86600.
goicodireccion@yahoo.com.mx ventas@petropark.mx
+52 (993) 170 9200 +52 (993) 316 1709 +52 (993) 210 6522
<http://www.petropark.mx/>
<https://goo.gl/maps/WehAoGMmGKUVpxGJ8>
<https://goo.gl/maps/PhC5ry57NXmEm4cb7>

15. La Ferre Industrial Warehouses

Carretera Villahermosa- Cardenas KM 15, Tabasco, Mexico. 86140
amayo@laferre.com.mx
+52 (993) 190 4495
<https://goo.gl/maps/oYCt7fubwcR3J9Wy5>

16. Microplit

86287 Anacleto Canabal 1ra. Secc., Tab.
administracion@microplit.com
+52 (993) 1379837
<https://microplit.com/>
<https://maps.app.goo.gl/WUSBtrG1i3L7ANNP8>

6.1 PORT SERVICES RATE

- **Frontera-Centla Port**

Use of Infrastructure

Concept	Rate (Pesos)
Port for vessels:	
Fixed fee: By boat	\$ 6,476.40
Variable fee: Per unit of Gross Tonnage	\$ 3.89
Arrival Fee: For vessels under 500 GRT or less than 45 meters in length and for vessels in offshore traffic	\$ 630.00
Berth for commercial vessels: For each meter of length or fraction and for each hour	\$ 2.63
Dockage: For every ton shipped or unloaded.	\$ 6.30
Disembarkation / embarkation: Per passenger in exclusive facilities	\$ 3.15

Cabos Mooring Rate

Hand mooring tonnage ranges Gross record	Rate (Pesos)
Up to 1,000 ton.	\$630.00
From 1,001 to 5,000 ton.	\$945.00

Water Supply Rate

Concept	Rate (Pesos)
Water supply per ton	\$157.5

Garbage Collection Fee

Concept	Rate (Pesos)
Garbage collection services for 10 black plastic bags of 90 X 1.20 cm	\$362.25

Source: [Port Administration of Tabasco, 2021.](#)



- **Dos Bocas-Paraiso Port**

Use of Infrastructure, from October, 2022

Rates by type of ship, cargo, and terminal

Concept	Rate (Pesos)
Port for commercial vessels:	
Fixed fee: By boat	\$ 35,127.75
Variable fee: Per unit of Gross Tonnage.	\$ 9.44
Berth for commercial vessels:	
For each meter of length or fraction and for each hour	\$ 5.71
Dockage:	
For every ton shipped or unloaded.	\$ 13.82
Disembarkation / embarkation:	
Per passenger in exclusive facilities	\$ 36.90

Supply and multiple uses terminal with contract

Boats	Fixed Port	Variable Port		Daily Fee in Pesos
		Height	Cabotage	
From 500 to 5000 TRB	\$ 1,590.10	\$ 7.52	\$ 3.12	DNA
Under 500 TRB	DNA	DNA	DNA	\$ 1,245.56
Berth: For each meter of length or fraction and for each hour or fraction.				\$ 2.66
Dockage: For each ton of cargo or fraction.				\$ 5.85

For vessels that arrive at the port destined for the Supply Terminal and Multipurpose Terminal that have a current contract with PEMEX Exploration and Production through the Coordination of Maritime Services Office, as long as they have previously informed this entity.

Supply and multiple uses terminal without contract

Boats	Fixed Port	Variable Port		Daily Fee in Pesos
		Height	Cabotage	
Over 10,001 TRB	\$ 29,453.27	\$ 7.91	\$ 5.73	DNA
From 5,001 to 10,000 TRB	\$ 20,135.07	\$ 7.91	\$ 5.73	DNA
From 500 to 5,000 TRB	\$ 5,415.00	\$ 7.91	\$ 5.73	DNA
Under 500 TRB	No aplica	DNA	DNA	\$ 1,441.27
Docking: For each meter of length or fraction and for each hour or fraction.				\$ 4.81
Dockage: For each ton of cargo or fraction.				\$ 11.62

For vessels and cargo that are outside the previous operating regime. Arriving at the port to the Multiple Use Terminal and Supply Terminal, the rates will be applied according to the previous structure.

Multiple Uses Terminal

Concept	Rate (Pesos)
First week or Fraction: For each meter of length - hour or fraction.	\$ 4.81
Second week or Fraction: For each meter of length - hour or fraction.	\$ 6.39
Third week or Fraction: For each meter of length - hour or fraction.	\$ 8.01
Fourth week or Fraction: For each meter of length - hour or fraction.	\$ 9.59
From the fifth week or fraction: For each meter of length - hour or fraction.	\$ 17.01

Rate for Cruises

Concept	Rate (Pesos)
Variable Port: Per unit of gross tonnage.	\$ 2.86
Berth: For each meter of length - hour or fraction.	\$ 4.81

Shipping / Unloading Rate

Concept	Rate (Pesos)
Boarding / disembarking:	\$ 30.94
For tourist cruises and PEMEX platforms per passenger.	

Rate for Monobuoys

Concept	Rate (Pesos)
Fixed Port: By boat	\$ 27,948.05
Variable Port: Per unit of Gross Tonnage	\$ 7.50



Source: Dos Bocas

Port.

7. LIFESTYLE

7.1 CULTURE AND ENTERTAINMENT

Museums

- Museum La Venta Park. <https://goo.gl/maps/mpJr9iZoMFb4ikWf9>
- Museum of Anthropology "Carlos Pellicer Camara" <https://goo.gl/maps/pJ9WKhX2WVxBq1sz7>
- Museum of History "La Casa de los Azulejos" <https://goo.gl/maps/Fi3dnZE7XL7AShxD9>
- Casa Museo "Carlos Pellicer Camara" <https://goo.gl/maps/3Ps7a6e2mf8TTi3Y9>
- Museum of Popular Culture. <https://goo.gl/maps/xx6LCWyMfm1sdXft9>
- Museum of Natural History. <https://goo.gl/maps/WayNevWfRS1vsctv8>
- Interactive Museum El Papagayo. Interactivo El Papagayo. <https://goo.gl/maps/KECBrvjx6JzBqfdK9>

Parks and Entertainment

- "YUMKA" <https://g.page/Yumka?share>
- Tomas Garrido Canabal.Park <https://goo.gl/maps/sXQSQLyoELUjedwp9>
- Tabasco Park <https://goo.gl/maps/nmhD7T61zb8y3zjd7>
- Planetarium Tabasco 2000. <https://goo.gl/maps/4eHmDQgiVdTiF2Qw7>
- Library "Jose Maria Pino Suarez" <https://goo.gl/maps/27hLEPbpkxiieXFT7>

Rutas Turísticas

- Centla's swamp <https://goo.gl/maps/vaF56ndSHJbf3uxPA>
- Archeological site La Venta <https://goo.gl/maps/osYqe3XD8AjMpD2n7>
- Archeological site Comalcalco <https://goo.gl/maps/Y7AjWRZt87viaP416>
- Archeological site Pomona <https://goo.gl/maps/9qZcYFuCy9hRqbGm6>
- Archeological site Malpasito <https://goo.gl/maps/Lfs6Xt4iCZDDVPNt8>
- Reforma Waterfalls <https://goo.gl/maps/LCzm8mMSiExnDRms6>
- Oxolotan <https://goo.gl/maps/TpAYsQudjENSGgm47>
- Agua Selva Waterfalls <https://goo.gl/maps/WbiEe1fbEXDdwxQEA>
- Cocona's Grottos <https://goo.gl/maps/x3rguWZDeqeHzLHx9>

Source: Secretary of Tourism of the State of Tabasco

7.2 LODGING

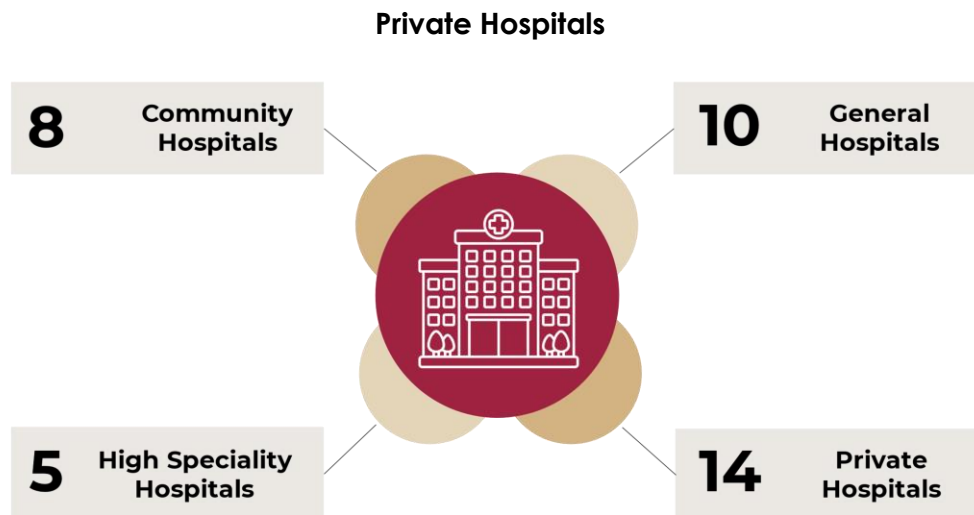
Hotels and rooms in Tabasco:

2023	Hotels		Affiliated to the AMHMT		Villahermosa	
	Hotels	Rooms	Hotels	Rooms	Hotels	Rooms
	518	12,920	161	7,473	169	6,869

Source: Tabasco Hotels Association, 2023

7.3 HEALTH

The State of Tabasco has a hospital infrastructure distributed as follows:



	Private Hospitals	Phone	Address
1	Hospital Air 2000	+52 (993) 315 2627 +52 (993) 352 3333	Paseo Tabasco No.1114, Col. Jesus Garcia
2	Hospital Angeles	+52 (993) 316 7000	Prolongacion de Paseo Usumacinta S/N Tabasco 2000
3	Hospital del Sureste, A.C.	+52 (993) 315 1241 +52 (993) 314 4149	Calle Regino Hernandez Llergo No.103, Col. Nueva Villahermosa
4	Hospital Santa Fe	+52 (993) 356 0061 +52 (993) 356 0823	Carr. Vhsa. Macuspana Aeropuerto, S/N Poblado Dos Montes
5	Hospital CERACOM	+52 (993) 315 2785 +52 (993) 315 8952	Av. Quintin Arauz No.219, Col. Primero De Mayo
6	Hospital Alfa y Omega	+52 (993) 352 3900	Mendez #2028
7	Hospital Nuestra Señora de Guadalupe	+52 (993) 131 0042 +52 (993) 142 0256	Av. Universidad S/N, Casi Esquina Ruiz Cortines Col. Casa Blanca
8	Clinica Medica Quirurgica Tabasco 2000	+52 (993) 352 1987	Samarkanda 116, Local 11
9	Clinica Premier	+52 (993) 315 4193	Av. Cesar Sandino No.310, Col. 1ro. De Mayo
10	Clinica de los Angeles Tamulte	+52 (993) 351 1512	Iturbide No.502, esq. Hidalgo Altos Col. Tamulte
11	Clinica Maya Siglo XXI	+52 (993) 315 5920 +52 (993) 315 5940	Av. Paseo de la Sierra 101
12	Clinica Santa Cruz	+52 (993) 312 1328 +52 (993) 312 1668	Av. Gregorio Mendez Magaña 701
13	Clinica Medica de Jesus	+52 (993) 315 9660	Calle Independencia 108, Primero de Mayo
14	Clinica del Centro	+52 (993) 312 8488	Calle Maria Carmen Sanchez 105

Source: Public Health Secretary, <https://tabasco.gob.mx/hospitales-salud>

7.4 EDUCATION

Currently, Tabasco has 101,107 students registered in Educational Institutions. 53% are women and 47% are men. This shows a balanced participation between genders, which is a positive indicator for equal access to education in the state.

Regarding graduated students, the total is **14,891 students who have completed their studies** in Tabasco during the 2021 – 2022 school year. Although the number of graduates is significant, it's important to consider the relationship between the total number of graduates and the total enrollment, which indicates that there is a proportion of students who are still in the process of completing their studies.

The education in Tabasco, represents a total of 37,594 available places. The capacity of the Educational Institutions to receive students and offer educational opportunities is considerably greater than the current enrollment. Therefore, there is an available capacity to expand access to education in the state.

The higher education offerings in the state of Tabasco are concentrated in **118 institutions**, with **58% being public and 41% private**. These institutions focus on four educational systems:

- Technical Higher Education
- Teacher Training (Bachelor's level)
- University and Technological Bachelor's Degrees
- Postgraduate Programs

Out of these, **62 higher education institutions** are dedicated to training professionals for the **industrial and mining sectors**.

Regarding the development of human capital and research studies, the state offers three education and training centers, totaling 164 schools among them. Additionally, there are five specialized research centers for high-performance industries:

- Center for Training in Logistics, Energy, and Advanced Manufacturing (CLEMA)
- Oil Palm Research Center (CIISPALMA)
- Technological Oyster Center of the State of Tabasco (COTET)
- Research and Development Center (COMIMSA)
- Laboratory for Bromatological Analysis of Foods (LAB. AAB)

In general, the data suggest **positive aspects** regarding the educational situation in Tabasco, such as a balanced participation between genders in enrollment and a significant number of graduates, which guarantees a **skilled labor force in the high-performance industry**.

8. STRATEGIC PRODUCTIVE SECTORS

In Tabasco, the dissemination of strategic investment opportunities is carried out through the promotion of sectors between the national and foreign private initiative, such as:

- Intensive Use of Water.
- Oil and Gas.
- Renewable Energies
- Agroindustry.
- Logistics and Distribution.
- Skilled labor in the High-Performance Industry (Textile, Automotive)



8.1 WATER

The State of Tabasco offers favorable conditions for companies that require large volumes of water as inputs for their industrial processes. It possesses approximately **35% of the country's freshwater resources**. Tabasco boasts **29,800 hectares of coastal lagoons, 110,000 hectares of inland waters, and 4,000 kilometers of rivers**. The Usumacinta and Grijalva hydrological basin is the most significant system in North America and Central America, discharging **5,250 cubic meters of water per second into the Gulf of Mexico²**.

The investment opportunities for this sector include:

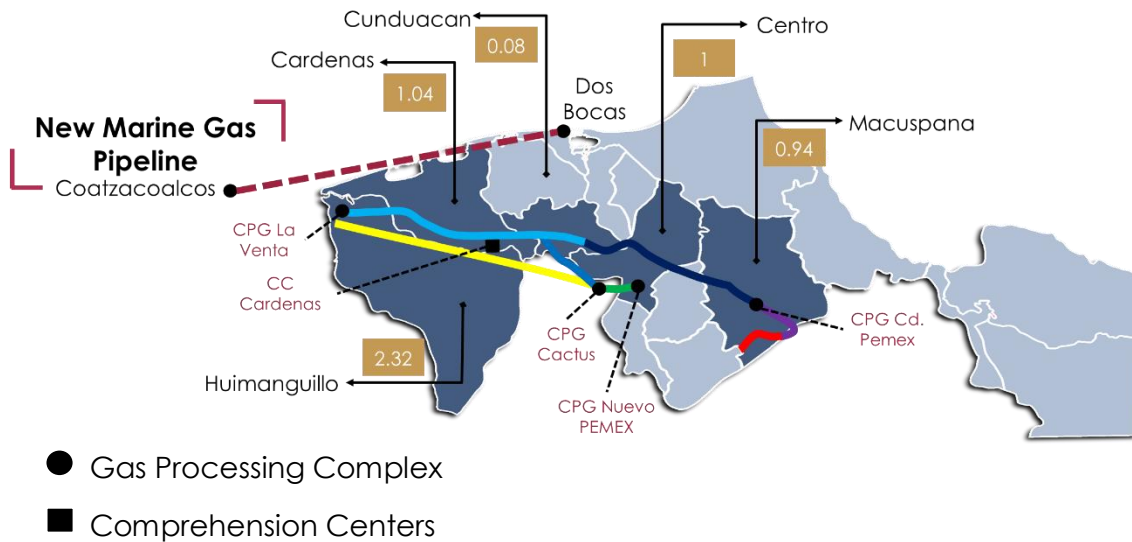
- Purified water plants.
- Soft drink and bottling plants.
- Industrial washing machines.
- Hydraulic infrastructure

² Programa institucional de la Comisión Estatal de Agua y Saneamiento (2019-2024)

8.2 OIL AND GAS

The state is the nucleus of the highest concentration of industrial activity related to the extraction and transportation of oil and natural gas in the Southeast Region.

Available Natural Gas Infrastructure – SISTRANGAS



Map Color	D.N. (in)	Name	Available Capacity (MMSCFD)
Red	10	Alcalde M - Cementos Apasco	9
Purple	16	Cd. Pemex - Alcalde Mayor	9
Dark Blue	24	Cd. Pemex - El Misterio L2	50
Light Blue	24	Cd. Pemex - N. Teapa L1	
Green	30	Nuevo Pemex - EM Cactus	0
Blue	36	Cactus - El Misterio	50
Yellow	48	Cactus - San Fernando	200

Source: Natural Gas National Control Center

The investment opportunities for this sector include:

- Maintenance of Marine Installations.
- 3D Seismic Studies.
- Industrial Equipment and Spare Parts.
- Construction and Maintenance of Marine Pipelines.
- Services for Marine Drilling Wells.
- Metalworking Services.
- Construction of Marine Platforms.
- Engineering services.

8.3 RENEWABLES ENERGIES

According to a study carried out in 2015 by the consulting company Price Waterhouse Coopers, the state has a potential of 1980 MW in renewable energy to be developed.

The main items are:

- Biomass: Potential off 80 MW.
- Solar Energy: The total of the demand could be covered, using photovoltaic cells.
- Wind energy: 1500 MW can be developed.
- Hydraulic energy: has the largest hydraulic power in the country with almost 1 GW that represents the 10% of the national operation.
- Biofuels: Between 23 and 25 million liters of biodiesel per year.

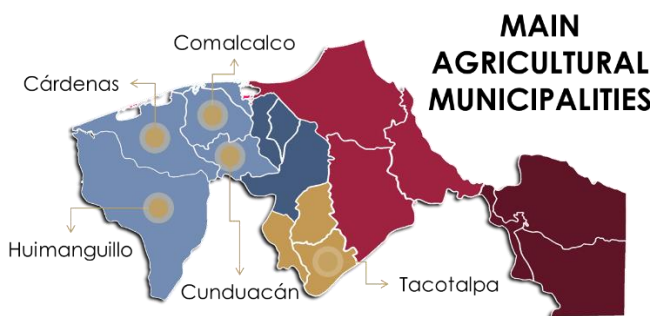
Currently, in Tabasco is located an Energy Cogeneration Plant-A3T operating at 100% of its capacity, producing 230 megawatts and low-cost electricity. The company has around 10MW available for companies that want to set up in Tabasco, and with cheaper energy needs, than in other states in the country.

8.4 AGRIBUSINESS

Tabasco has a fundamental **vocation towards agriculture, concentrates 80% of the country's humid tropics**. Tabasco soil has a proven quality for commercial plantations of tropical fruits, vegetables, grains, and tubers.

There is an outstanding participation in terms of the production of perennial crops, during the year 2022 a planted area of **260,533.28 hectares** of production of monitored crops, **16% more with respect 2021**, and **260,533.28 hectares** of non-monitored crops was achieved according to data from the Agri-Food and Fisheries Information Service (SIAP), non-monitored crops recorded an **83% increase compared to the year 2021**.

Planted Area per Municipality	
Municipality	Hectares
Balancan	37,478.00
Cardenas	53,525.33
Centla	11,351.50
Centro	4,803.30
Comalcalco	15,646.42
Cunduacan	14,531.85
Emiliano Zapata	7,689.00
Huimanguillo	50,613.37
Jalapa	4,480.50
Jalpa de Méndez	3,173.09
Jonuta	6,431.00
Macuspana	10,165.57
Nacajuca	932.81
Paraiso	3,892.54
Tacotalpa	14,001.37
Teapa	9,732.73
Tenosique	12,084.90
Total	260,533.28



Source: Agrifood and Fisheries Information Service 2022.

The investment opportunities for this sector include the installation of:

- Tropical Fruit Processing Plant
- Industrialization of coconut.
- Rice beneficiary plant.
- Industrialization of the banana.
- Processing of organic cocoa and derivatives.
- Processing and extraction of oil palm and its derivatives
- Processing, packaging and refrigeration of bovine meat, sausages, dairy products, and cattle feed manufacturing.
- Installation of sawmills to obtain wood, chipboard, and cellulose.
- Industrialization of rubber tree.
- Manufacture of furniture in precious and semi-precious woods.
- Hydroponic greenhouses for growing cucumber, pepper, and cherry tomato.

8.5 LOGISTICS AND DISTRIBUTION

Due to its geographical position, Tabasco has established itself as the regional logistics center of distribution for important companies in various sectors, since locating in the state facilitates operations with a regional impact. Currently there are **+70 Distribution Centers** established in our state, with the presence of the most important national and international partners.

This is the result of the investment in infrastructure that have improved communication with the center and southeast of the country, generating and facilitating commercial cargo traffic by land through federal highways 180, 186 and 187, counting in addition to these routes with access to international markets through the port of Dos Bocas, Paraiso.

Tabasco is in the ideal point for the development of new projects oriented to logistics, transformation, distribution, commerce, and services; what has promoted a sustained growth of private, local, national, and foreign investment that has allowed to generate jobs and economic impact.

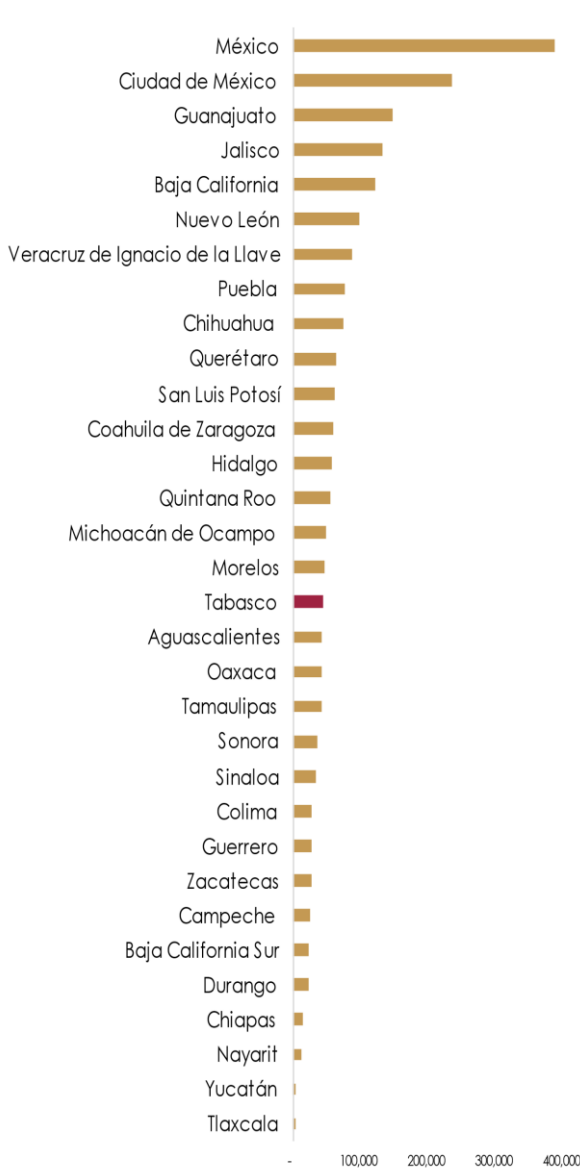


Distribution Centers (Cedis) in Tabasco			
No.	Company	No.	Company
1	Abarrotera Monterrey	37	Dicka Logistics
2	Akron	38	Liverpool
3	Alpa Planeta	39	Lukoil
4	Amazon Mexico	40	Maseca
5	Avante Llantas Y Rines	41	Mercado Libre
6	Bimbo	42	Mission Foods
7	Bonafont (Danone)	43	Móvil 1, Exxon, Esso,
8	Cat/Madisa	44	Nestlé
9	Cedis Convermex Vhsa	45	Omnilife
10	Chedraui	46	Oxxo
11	Coca-Cola	47	Pepsico
12	Coopel Grupo Coppel S.A. de C.V.	48	Pharmamigo S.A. de C.V.
13	DHL Tabasco	49	Pintumex
14	El Calvario	50	Proteak
15	Elektra	51	Proteínas y Oleicos S.A. de C.V.
16	Estafeta Tabasco	52	Purina Nutrimentos.
17	Famsa	53	Radec Autopartes
18	Farmacias Similares	54	Radial Llantas Matriz
19	Fedex Tabasco	55	Reactivos y Limpieza Dogo S.A. de C.V.
20	Grupo Cuauhtémoc Moctezuma (Heineken)	56	Rolcar
21	Grupo Donde	57	Roshfrans
22	Grupo Herdez	58	Salud y Sabor, S.A.
23	Grupo Luisfer	59	Santandreu S.A. De C.V.
24	Grupo Modelo	60	Santorini
25	Grupo Sánchez	61	Schoeller-Bleckmann Oilfield Equipment
26	Grupo Walworth	62	Soriana
27	Holcim	63	Trupper
28	Home Depot	64	Unilever de Mexico, S. de R.L. de C.V.
29	Industrias Alen, S.A. De C.V.	65	Uniroyal
30	Isuzu	66	Ups
31	Keken	67	Urrea
32	Kimberly Clark	68	Vimifos
33	Kronox Oilfield Services S.A. De C.V.	69	Walmart Perecederos
34	La Ferre	70	Walmart Secos
35	Lácteos Y Embutidos Vhsa	71	Yankon Lightning
36	Lala	72	Todo Dren



9. INCENTIVES FOR INVESTORS.

9.1. SECURITY INDICATORS



According to data provided by the Executive Secretariat of the National Public Security 2023, **Tabasco registered** a total of 43,991 criminal incidents, that represent a **2.02%** of the national total. Additionally, it ranks 16th out of 32 states in terms of the number of incidents, indicating it is currently below average on levels of criminality.

9.2. INSTITUTIONAL LINKAGE

In Tabasco, **the state and municipal governments** have demonstrated a consistent commitment to create a favorable environment for investment and business development, effectively **collaborating with worker's unions to ensure a stable and productive work climate.**

To promote policies for economic growth and generate new jobs is a task that Tabasco Government takes very seriously.

There is a stretch collaboration and dialogue between the Municipalities, the Security Secretariat, The Government Secretariat, the Economic Development Secretariat and the Unions. This work ensures to protect and respect the workers' rights. Due to this constructive relation, **the work stability has been**

enhanced within the state and the companies will find an outstanding atmosphere for a successful stablishing and operation.

As a result of the institutional framework, a fair and **equitable labor policy** has been implemented, and any hypothetical **conflict or discrepancy** will find a pacific and reliable settlement.

9.3 TRUST FOR THE INDUSTRIAL DEVELOPMENT OF TABASCO (FINTAB)

To promote greater growth in the economy of Tabasco, which allows balancing the development of its regions and responds to the productive vocations of the entity; It is a high priority to promote investment in economic activities considered a priority in the State of Tabasco.

FINTAB incentives will be awarded, preferably to the industrial sector, through the following categories and subcategories.

1. Real State Incentives:

All properties (land, houses, facilities) held by the Trust will have a subsidy of up to 50% of the valued price to sell in cash. As an alternative, the buyer will have the option of proposing another payment method for the remaining 50%.

- I. Sale of land, warehouses, and buildings.
- II. Purchase and sale with payment in kind of land, warehouses, and buildings.
- III. Incentives for leasing or loan of land, industrial warehouses, and buildings.
- IV. Incentive for donating land, warehouses, and buildings.

2. Cash Incentives:

- I. Acquisitions: for the acquisition of land, industrial warehouses, and buildings. Up to an amount of 4 MXP million (approx. USD 200,000).
- II. Construction: Construction of industrial buildings, construction of buildings, construction of basic services (electricity, drinking water and sewage treatment, etc. Up to an amount of 4 MXP million. (Approx. USD 200,000 USD)
- III. Infrastructure rehabilitation: Rehabilitation and restoration of industrial warehouses and buildings. Up to an amount of 2 MXP million. (approx. USD 100,000)
- IV. Urbanization works: Construction of basic infrastructure (filling and leveling of land, construction of roads and accesses, construction of sidewalks and garrisons, drainage, and sewerage), and in general, the infrastructure necessary for the operation of companies of up to 4 MXP million. (approx. USD 200,000).

3. Incentives for industrial equipment:

Up to 2 million MXP to buy: Industrial Machinery, industrial equipment, industrial simulators, information technologies. (approx. USD 100,000).

4. Industrial Training Services:

- I. Technology and innovation in production processes.
- II. Development and / or acquisition of technological or computer means for the specialization or incorporation of Information and Communication Technologies in productive and / or administrative processes.

- III. Training in industrial processes.
- IV. Quality and industrial safety.
- V. Anti-corruption and the environment.
- VI. Construction.

Note: To obtain the benefits described above, the project must meet the requirements established in the Operating Rules of the Tabasco Industrial Development Trust.

9.4 INCENTIVES FOR SOUTHERN TABASCO BORDER REGION

Income Tax Incentive (ISR)

A tax credit equivalent to one third of the income tax caused in the fiscal year or in the provisional payments is applied, in the proportion that represents the income obtained in the Southern Border Region, specifically in the municipalities of Balancan and Tenosique.

Taxpayers' natural persons with business activity and legal entities of the general regime of the Income Tax Law, may apply the stimulus, as well as residents abroad with permanent establishment in Mexico and those who pay taxes according to the option of income accumulation, residents of Mexico, who receive income exclusively in the southern border region, from business activities.

Source: Information based on the Decree on fiscal stimuli for the southern border region, published in the DOF on December 30, 2020.

Value Added Tax (IVA)

A tax credit equivalent to 50% of the value added tax rate is applied to taxpayers, individuals, or legal entities, who carry out the acts or activities of disposal of goods, provision of independent services or granting of temporary use or enjoyment of goods, in the premises or establishments located in the Southern Border Region.

Individuals and legal entities, who carry out acts or activities consisting of the sale of goods, the provision of independent services or the granting of the temporary use or enjoyment of goods, may apply for the incentive, in branches, premises or establishments located within the southern border region (Balancan and Tenosique).

Source: <http://omawww.sat.gob.mx/EstimulosFiscalesNorteSur/Paginas/index.html>; Information based on the Decree on fiscal stimuli for the southern border region, published in the DOF on December 30, 2020



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